ANSADOR
Fire & Security Solutions
SYSTEM SOLUTIONS FOR
CORPORATE & GLOBAL CLIENTS

Our Mission

Ansador is privately owned and committed to providing Fire & Security solutions to corporate and global clients across EMEA. Our focus has always been directed on client delivery through innovation of technology and training development. Our repeat client base is a testament to our delivery expectations and insistence on quality work from design through to delivery.

About

Ansador Ltd has been privately owned since it was founded in 1982, providing system solutions to corporate and global clients across EMEA. Ansador is NSI Gold, ISO9001:2015 for the supply, installation and maintenance of Access Control, CCTV, Intruder Detection and Life Safety Systems.

We pride ourselves not just on what we do, but how we do it. Ansador is built upon an integrated engineering resource which runs from design and installation through to service and support. Using our collective industry experience and expertise, we provide unique design and implementation advice to clients, as well as service and maintenance.

We work with long standing technology partners, allowing us to offer broad system solutions to clients throughout the UK and EMEA. Combining our expertise, Ansador has a collective team approach to constantly being ahead when it comes to technology innovation.

Ansador has been awarded numerous large multi-faceted projects across the UK and EMEA, some of which require intricate, bespoke packages along with seamless and time sensitive delivery. With a mixed client portfolio, some of whom have worked with us from the 80s, our design and engineering teams have grown which is testament to our in house training and development programmes, offering forward thinking individuals the ability to join our team and develop within their chosen area. Ansador are proud of our veteran industry knowledge, and our investment in the future of our growing team.

Meet The Board

Francis Davey - Chairman

Alex Davey - Managing Director

Mehul Gusani - Pre-contracts Director

George Rohan - Projects Director

Paul Sellwood - Financial Director

Project Delivery

Our credentials and performance history for delivering large multi-faceted integrated systems has established Ansador as one of the leading system integrators in the UK. Our client base spans across 4 continents and 26 different countries. These include Commercial Offices, Data Centers, Banking & Finance, Critical Infrastructure, Museums & Galleries, Government & Defence, Higher Education, Pharmaceutical and Healthcare.

Management Methodology

A key prerequisite for a successful project that delivers its objectives to time and within budget is effective project management. The project will be managed under the PRINCE2 compatible Ansador structured approach to Project Management, which operates within our BS EN ISO 9001:2015 registration. Both PRINCE2 and the Ansador project management methodology have a process-based approach to Project Management providing an easily tailored and scalable method for the management of all types of projects. Each has processes defined with key inputs and outputs together with the specific objectives to be achieved and activities to be carried out.

Risk and Issue Management:

Often these are not documented the way they should be, but in an environment where changes can happen fast and scope creeps, Ansador keep on top of the impact of this area which is essential for knowing, forecasting and monitoring what can go wrong and the best way of stopping it before it does.

Management by Exception:

Our Project Manager will involve management and stakeholders ensuring that they are kept informed at the right time and place during the project and control any of the deviations from the project plan.

Quality:

One of the first steps in post award is to establish customer expectations and acceptance criteria. It makes everything clearer about the Project and its objectives providing good communications through a shared vocabulary.

Planning:

A vital stage in allowing us to identify products and tasks that need to be delivered, their activities and their dependencies

Closing a Project:

Once the objectives have been met and the project delivered, we take the opportunity to assess what was done well and what could be. At a post project review, we measure the project's success at meeting the defined, measurable business benefits and document the lessons learnt. We ask the customer to be involved in this process to ensure we continue to deliver the highest level of service our clients.

Service & Support

Ansador never closes. Our office-based in-house technical support teams and reactive field engineering teams are always there to give you help and guidance whenever you need it, day or night.

Our directly employed engineering teams are, security cleared, certified in all major enterprise systems as well as being strategically located across the country to support clients wherever and wherever required.

The Ansador Head Office based in Wimbledon, London is where our administration teams control all personnel supporting clients throughout EMEA utilising our vetted local service partners. Our CRM systems will manage all calls and provide you with real time information on the status of each call and ensures we meet our KPI's relating to your Service Level Agreement (SLA).

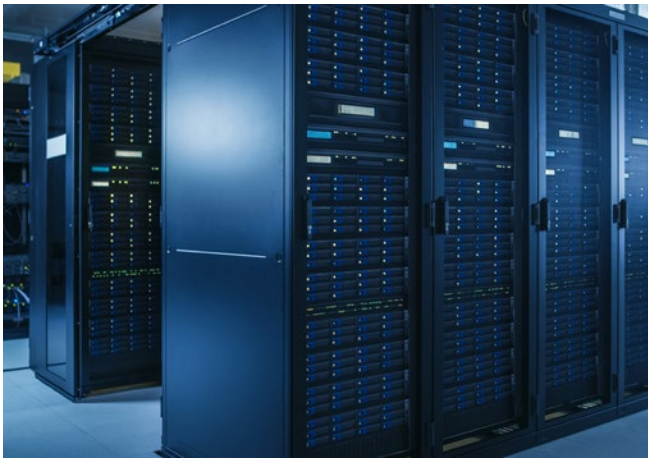
Communication lies at the heart of corporate accountability, and that's why we utilise a custom-built service management system. Using this platform, our field engineers can document and check the status of individual jobs and provide both a swift response and an accurate estimate of their time of arrival. Ultimately ensuring that all key performance indicators are met to comply with the service level agreement. Still with effective communication in mind, all our engineers and site-based operatives utilise a handheld digital device which maintains constant communication with our London head office and the centralised management system.

Whilst the majority of our clients prefer to engage with us directly, we also work with facilities management companies where services have been outsourced and continue to provide cost effective, innovative and compliant pre-planned service maintenance solutions.

Our consultative approach extends to how we develop each service contract with the end user. All our clients are provided with a dedicated account manager and office-based service contract supervisor to ensure that information is provided at regular intervals keeping all key individuals updated – all the time.

The majority of systems we work with require a software support agreement to be implemented. These are provided back to back with our product manufacturing partners and end users to ensure software versions are kept up to date across the board without incurring unforeseen additional costs down the line.

Our industry leading compliance portal provides detailed asset management reporting, through to real time proof of testing via live web-based portals, and we are able to offer each customer a bespoke and personal service to help achieve their unique requirements.



Our Sectors

- Data Centres
- Commercial Offices
- Financial
- Critical National Infrastructure
- Higher Education
- Pharmaceutical
- Healthcare
- Museums & Galleries

System Solutions

Access Control

Access Control plays an important role in most buildings, allowing only those with relevant access into a building or specific area of it. Crucially, it provides a record and audit trail of staff and visitor access. We work with leading manufacturers to install and maintain a variety of access control systems including Vanderbilt, Software House, CEM & Gallagher.

CCTV

CCTV serves as a preventative measure and helps you to identify and analyse people and vehicle movements. We install and maintain everything from simple, stand-alone single or multiple camera systems through to integrated networked systems with remote web access. We work with leading manufacturers to install and maintain a range of CCTV systems including Indigo Vision, American Dynamics & FLIR.

Video Entry

We install and maintain a wide range of video entry systems that integrate into the access control system. They provide an easy and cost-effective means of controlled entry into commercial buildings, high end residential apartments and private residencies.

Intruder Detection

Intruder systems perform a crucial function in keeping your building secure and providing notification, either on site or remotely, of intrusion through a variety of trigger devices. Systems can be basic with a user keypad and a few door or window contacts and PIRs (passive infrared sensors), or complex with perimeter protection that allows your whole site to be secured.

Integrated Converged Network

Almost all fire and security systems in today's world now utilise a local area network or wide area network to communicate. As a result, we take away the headache of network design and implementation by completing the integration of services in house. We ensure that all services are networked on a single LAN which often reduces infrastructure costs for the end user as opposed to providing separate communication streams for individual systems.

Automated Physical Security

We provide all forms of automated physical security from automatic doors and turnstiles through to vehicle gates, rising bollards and complete car park management systems – often integrating access control, automatic number plate recognition and video entry systems to provide a turnkey system solution. Our in-house expertise spans over 40 years with continually growing design and delivery teams.

Structured Cabling & Active Network

Ansador offers a range of precision solutions to address your cabling infrastructure demands. From simple moves or changes, to complete redesign solutions and new installations, we design and deliver complete network infrastructure solutions including, Category 5e – 1 GB Cable, Category 6-1GB, Category 6A- Performance up to 90 meters and channels up to 100 meters LSHOS, Category 7- To support the 40 Gigabit ethernet, frequencies up to 1000 MHZ and Fibre Optic Cables rated at 10 Gbps, 40 Gbps and 100 gbps are standard.

Fire Detection & Life Safety

We provide clients with leading fire alarm & life safety technologies, application expertise and services. We work with consultants and contractors to deliver compliant, non-proprietary solutions which avoid sole-source dependency and assure long-term cost competitiveness. From system retrofit to new construction to turnkey system installation.

Industry Accreditations

Technology Partners

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Fire & Security Solutions

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